

ERLAND NEWS

For Immediate Release – July 19, 2011

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Scott Bates, Director of Project Development at Erland

Scott Bates Joins Erland Construction, Inc.

Burlington, Massachusetts – Erland Construction is pleased to announce that Scott Bates has joined the firm as Director of Project Development. He brings more than 20 years of experience as a seasoned construction executive with a strong background in marketing, business development, and project management.

As Director of Project Development, Scott will be responsible for Erland's strategic planning, marketing strategy and business development efforts throughout New England and work to increase the Company's penetration into various new market sectors. Prior to joining Erland, Scott held leadership roles at Tishman Construction Corporation of New England, where he was instrumental in securing over \$3 billion worth of projects since 1997 and helped build their presence in the New England market.

Scott received a Bachelor of Arts degree in Economics from Colby College and a Masters of Business Administration from Babson College with a concentration in marketing and operations management. He is also an Adjunct Professor at Wentworth Institute of Technology.

Erland Construction, with offices in Burlington, Massachusetts and East Windsor, Connecticut, is the region's leading open shop construction management, program management, design/build, and general contracting firm. The Company has the specialized expertise for new construction, additions, and renovations in major market sectors including academic, residential, commercial, and healthcare.

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Erland

Building Solutions Through Commitment and Teamwork

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